



#TEAMDEPOT #ORANGEATHEART

2020 Community Captain Manual

WWW.THD.CO/TEAMDEPOT WWW.THDHOMERFUND.ORG



CAPTAIN MANUAL

WWW.THD.CO/TEAMDEPOT

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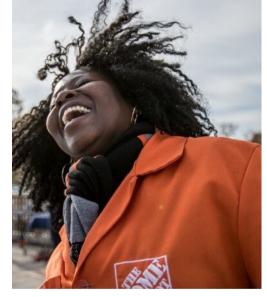
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STAFF DIRECTORY

Team Depot StaffHomer Fund StaffTHDF Communications Staff





Dear Community Captain,

Congratulations on your appointment and welcome to the team! Thank you for your ongoing commitment to community service and for leading the charge in assisting your fellow associates in their time of need.

As you embark on your leadership journey, this manual will serve as your how-to guide for the Community Captainship role. It provides detailed instructions on applying for Team Depot grants, planning projects and working with nonprofit partners—all of which you will need to adequately drive associate participation in Team Depot. It also has information about The Homer Fund, how to assist associates with applying for Homer Fund grants and ways to promote participation in Homer Fund campaigns.

Most importantly, we want to **THANK YOU** for all of your hard work! Because of your dedication, we've been able to invest over \$330 million to veteran-related causes in addition to awarding \$175 million in grants to more than 138,000 associates and their families in need.

We couldn't do any of this without you and your leadership. We look forward to growing our company's culture with you.

Thank you for living our values,

The Home Depot Foundation, Team Depot and Homer Fund Teams

TEAM DEPOT OVERVIEW

The Home Depot Foundation's mission is to improve the homes and the lives of veterans and their families. We accomplish our mission with several programs and initiatives - one of which is Team Depot.

- Team Depot is the company's associate-led volunteer force that provides opportunities for associates to volunteer their time and talents
- Giving Back to veterans is personal for us as 35,000 of our associates are veterans
- Since 2011, The Home Depot Foundation has invested more than \$330 million in veteran causes and improved more than 45,000 veteran homes and facilities in 4.300 cities

ROLE & RESPONSIBILITIES

As a Team Depot Captain, you will be responsible for creating volunteer opportunities for your associates and driving awareness about Team Depot campaigns and initiatives.

Drive Team Depot participation for your store by:

- Partnering with 501(c) nonprofit organizations or tax-exempt government agencies (schools, police/fire departments, parks departments, etc.)
- Co-planning fun and safe Team Depot projects that engage associates and benefit veterans
- Adhering to giving guidelines when applying for Team Depot grants
- Recruiting associate volunteers for prep and project days

COMMUNITY CAPTAIN RESOURCES

As a Community Captain, you have several tools to help you flourish in your role!

1. Team Depot Toolbox

- The Toolbox is a one-stop shop for all Team Depot information
- Located at thd.co/teamdepot.com
- Contains info about applying for Team Depot Grants



2. Team Depot Training

- Training is mandatory for all new captains and recommended for all returning captains
- Training will be assigned to new captains by their ASDS and is available to all captains at any time via Knowledge Depot



3. Community Captain Calendar

- Check out the calendar on page 3 for all important Team Depot dates
- Includes dates for mandatory
 quarterly calls and other check-ins
 that will help captains to drive Team
 Depot participation

4. Community Captain Directory

- Consolidated list of all store, district, region, DC, and SSC captain names and contact info. See more info on page 4
- Foundation Field team will directly communicate operational updates by using contact info from this list

| Q4 | November December January |
|------------|---------------------------|
| | October |
| Q 3 | September |
| | August \$ |
| | July |
| Q2 | June |
| | Мау |
| | April |
| Q 1 | March |
| O | February |
| | |

Feb. 3 – March 31

生

District Huddles

Homer Fund Awareness and Education Efforts: Living Our Values and Taking Care of Our People

Orange Scholars

Nov. - Jan. 2020

Homer Fund Campaign Feb. 15 - April 15

Volunteer Week April 19 – April 25 National

Team Depot Projects: Supporting Our Veterans and Engaging Associates

2

Spring Into Service

Celebration of Service Dates: Coming Soon

April 1 - May 31

Q3 Planning and Learning Call

Q4 Planning and Learning Call



Q1 Planning and Learning Call

Quarterly Planning and Learning Calls

Q2 Planning and Learning

June 19

March 13

August 21

SEASONS OF SERVICE 2020

Although Team Depot is a year-round campaign, during our Seasons of Service we make a company-wide, coordinated effort to Give Back.

SPRING into the Team Depot Games

- What: Spring campaign that allows more associates especially first-time
 volunteers to connect to Team Depot
- Who: All associates with special focus on first-time volunteers
- Where: Break rooms, parking lots and in local communities
- When: April 1 May 31
- Why: Associates who volunteer for a Team Depot project score an average of 6 points higher on the ACI! Great opportunity to engage new associates
- How: Visit thd.co/teamdepot and choose an event to learn more

Small

Medium

Large



Break Room (Kitting Projects)

Parking Lot Excitement

Parking Lot Builds



Regular Team Depot Project

Celebration of Service

- Company's signature Fall volunteer campaign
- High volume of projects completed during this time period (more than 120,000 hours completed by associates during 2019 campaign)
- More info to come during Q2 Kick-off Call

COMMUNITY CAPTAIN DIRECTORY

DIRECTORY INFO

- Consolidated list of all store, district, region, DC and SSC captain names and contact information
- Foundation Field team will directly communicate operational updates,
 reports, learning calls, etc. to all levels of captains
- Field leaders can update directly as captains change

| WE | STERN | // PAC NORTHV | VEST: STORE INFO | ORMATION | | | 2019 CAPTAIN INFORM |
|--------------------------------|---------|----------------|------------------|----------------|------------------|------------------|--------------------------------|
| District | Store # | DM | SM | Store Phone # | Captain's Name | Captain's Title | Captain's Email |
| PAC NORTHWEST REGIONAL CAPTAIN | | | | N | Eric Walker | District Manager | eric_walker2@homedepot.com |
| 19 | | DISTRICT C | OMMUNITY CAPTAIN | | Ken Orgill | Store Manager | Kenneth_d_orgill@homedepot.com |
| 19 | 4702 | Michele M Cary | Jason Kirk | (206) 467-9200 | Chuck Sly | ASM | asm_4702@homedepot.com |
| 19 | 4703 | Michele M Cary | Jeremy Hash | (253) 661-9200 | Bobby Kirchner | ASM | asm_4703@homedepot.com |
| 19 | 4704 | Michele M Cary | James D Cook | (425) 391-8467 | Taely Loynd | ASM | taely_loynd@homedepot.com |
| 19 | 4705 | Michele M Cary | Steve W Thompson | (206) 575-9200 | William Thompson | ASM | asm_4705@homedepot.com |
| 19 | 4706 | Michele M Cary | Jason C Pellow | (206) 361-9600 | Sarah Sheldon | ASM | sarah_r_sheldon@homedepot.com |
| 19 | 4707 | Michele M Cary | Andrea M Lutes | (206) 546-1900 | Steve O'Connell | ASM | asm_4707@homedepot.com |
| 19 | 4711 | Michele M Cary | Ken D Orgill | (425) 451-7351 | John Vincent | ASM | asm_4711@homedepot.com |
| 19 | 4722 | Michele M Cary | Blake Darrin | (253) 852-1017 | Debbie Klavuhn | ASM | Debbie_C_Klavuhn@homedepot.com |
| | | | | | | | |

HOW TO ADD A NEW CAPTAIN

- Access directory at THD.co/TeamDepot
- Use "Add New Captain" button when captains change
- Knowledge Depot training will be added to associate's learning plan by ASDS



GETTING STARTED

In order to receive funding for projects that your associates are passionate about, you must first secure all three Team Depot components. Think of these as the keys to Team Depot funding success.

- a nonprofit partner (Read more on pages 7-8)
- a volunteer-friendly project (Read more on pages 9-12)
- and the grant application (Read more on pages 13-19)



Nonprofit Partner

- Foundation provides funding to 501(c) nonprofits and tax exempt government agencies only
- We do not provide funding directly to individuals
- Partners work with Team Depot captains to identify veterans in need, plan projects, apply for grants, etc.



Volunteer Project

- To secure Team
 Depot funding,
 there must be a
 volunteer-friendly
 project
- Aim for projects that can be completed in 4-6 hours
- Volunteer tasks like landscaping, painting, and minor repairs are great projects for associates



Grant Application

- We do not accept applications via phone, email, fax, or text message
- The grant application is not visible to the public online
- The grant application link can be found at the top of the project funding request form (see page 13). This is the only way to access the application

NONPROFIT PARTNER'S ROLE

The nonprofit partner must be a 501(c) nonprofit or tax-exempt government agency (i.e. school, fire department, police department) that is in good standing with the IRS.

As Team Depot captain, it is important that you partner with organizations that can help you with multiple aspects of project planning and execution including:

- Completing online grant application
- Managing all grant funds and adhering to grant terms and conditions
- Managing all homeowner/recipient relations
- Responsible for licensing, 411 dig calls, permitting, etc.
 - Can delegate to property owner, but nonprofit should still verify task was complete
- Supporting the Team Depot experience (food, restrooms, etc.)
- Ensure prompt payment of store quote
- Working hand-in-hand with Team Depot captain to ensure project success



FINDING A NONPROFIT PARTNER

All nonprofit related resources can be found on thd.co/teamdepot.com in the "Community Partners" section.

NONPROFIT RESOURCE GUIDE

- Provides a list of nonprofits in your region that have been awarded grants in the last 5 years so you can get a sense of any established relationships
- Find National nonprofits with local affiliates that have a track record in planning and organizing volunteer projects

| Southern Division: Southeast | | | | |
|---|-----------------|--------------|-------------|---------------|
| Organization Name | Phone - | City | State | Zip |
| Alachua Habitat For Humanity, Inc. | 352-378-4663 | Orlando | FL | 32607 |
| Augusta Warrior Project Inc | 706-922-0991 | Augusta | GA | 30809 |
| Boys and Girls Clubs of Tampa Bay Inc. | 813-935-7569 | Tampa | FL | 33604 |
| Builders Care | 904-727-3443 | Covington | GA | 32218 |
| Church Of God | 813-468-8330 | Tampa | FL | 33610 |
| City of Savannah, Georgia | 912-651-6926 | Savannah | GA | 31401 |
| Economic Opportunity Authority For Savannah-Chatham Co | 912-238-2960 | Savannah | GA | 31405 |
| Five Star Veterans Center | 904-723-5950 | Jacksonville | FL | 32211 |
| Florida Gulf Coast Paralyzed Veterans of America | 813-655-3817 | Tampa | FL | 33617 |
| DIRECTIONS Keyword Search Affiliate Finder Atlanta Mid- | South Southwest | Gulf Region | Southeast S | South Florida |

KEYWORD SEARCH

- This list of search terms will help you find partner organizations that serve qualified veteran recipients who may need Team Depot assistance
- Google "Nonprofit Home Repair Baltimore" or "Veteran Service Dogs Houston" or combine the columns like, "Nonprofit Repair Veteran Housing Boston"



PROJECT PLANNING TOOLS

There are several tools that can help you plan volunteer-friendly projects. All of these tools are located on thd.co/teamdepot in the "Plan a Project" section.

1. SITE VISIT CHECKLIST

- Use this checklist when visiting the project site
- During your visit, begin planning out project scope/tasks, number of volunteers, material lists and volunteer safety

2. PROJECT PLANNING CHECKLIST

- Handy checklist that breaks down the project planning process by week starting with 8-10 weeks out
- Contains all tasks that captains need to complete before, during and after a project

3. PROJECT PLAYBOOK

- Document that provides detailed plans,
 shopping lists and volunteer info for
 Team Depot's most popular projects
- Input data about your project (i.e. number of benches needed) and the playbook will calculate material lists, etc. based on your unique project specifications
- Projects include picnic tables, benches, raised planter boxes, shade structures, dog beds and more



Thinking of building benches? Check out the project playbook for types of benches, recommended volunteer count, materials, and detailed build instructions.

| Master Shopping List | | |
|----------------------|-------|--|
| Product | Total | |
| Miter Saw | 1 | |
| Pencil | 3 | |
| Tape Measure | 5 | |
| Safety Glasses | 5 | |
| Carpenter's Square | 1 | |
| Drill | 2 | |
| Screwdriver Bit | 4 | |
| 1/4 Long Drill Bit | 2 | |
| 2x2x8ft | 102 | |

Save yourself time! The project playbook gives you the entire shopping list for your project.

PROJECT SAFETY

As a Team Depot Captain, it is your job to ensure that the project site is safe for volunteers. Visit thd.co/teamdepot to learn more about project safety.

SAFETY PRACTICES



Identify to associates and nonprofit/homeowner all aspects of the project and what you will/won't work on



Add safety Items to your store quote (eyes, ears, hands, etc). Think about adding gloves, safety glasses, knee pads and ear plugs



Assign a safety captain for the project site who is familiar with all aspects of the scope of work



Conduct a safety orientation with your team

SITE SAFETY SOP

If you wouldn't do it in the aisles, don't do it on the project!

- Any associate, regardless of age, can participate
- No HD associate can participate in a task requiring licensing (roofing, plumbing, electrical, HVAC, etc.)
- Everyone must sign The Home Depot volunteer waiver
- Follow in store procedures if an associate or community volunteer is injured on site
- Non-HD volunteers should be 18 or older
- Follow common sense safety practices like job/project restrictions (i.e. 1:4 ratio for ladders = 1' out: 4' up)

MOLD, ASBESTOS, AND LEAD PAINT

As a Team Depot Captain, it is your job to make sure that the project site is safe for volunteers. That means knowing our policy about mold, asbestos, and paint.

- Any home built before 1978 should be inspected and cleared by a certified lab or renovator before any work can begin
 - Nonprofit/homeowner responsibility
 - Captains must verify testing
- If you see signs of mold, lead, or asbestos around areas in the home/site you should stop work immediately
- Flaky paint, octagonal tiles, textured, crumbly floor tiles, etc., are all indicators but not certified tests
- Lead paint & asbestos can be underneath multiple layers of paint/flooring/siding



Flaky paint can be an indicator of more serious issues. If paint is peeling, chipping or cracking, it's a hazard that needs to be treated.



Site visits are important! Be weary of mold in bathrooms, window areas and near leaky sinks. If you encounter mold on the project site, work must stop immediately.



Any home built before 1978 should be inspected and cleared by a certified renovator. This is the reponsibility of the nonprofit/homeowner.

PROJECT SOP

PROJECT DON'TS

See below for a list of project DON'TS. By avoiding these tasks, you will protect the safety of your fellow associates.



No mobile homes

Tasks completed on any structure not permanently affixed to the ground is prohibited (i.e. trailer, mobile home)



No mold, lead, asbestos

If project tests positive for lead paint (pre '78), asbestos (pre '81) or mold, a certified professional must remove prior to project



No complex projects

Roofing, HVAC, major electrical or plumbing, removal or disposal of mold, asbestos or other hazardous materials should not use volunteers

PROJECTS: SERVICES SUPPORT

Because associates cannot work on roofing, HVAC, electrical, or plumbing projects, these tasks must be completed by licensed contractors only.

- Team Depot has limited funding to help pay for contractor services
- Captains can contact HD Services or local contractor to complete complex tasks
- Team Depot grants can provide up to 30% of the total cost of the project for professional services
- For example, a \$10,000 project can use up to \$3,000 toward professional services
- Professional services must be completed before or after your Team Depot Project
 Day

TEAM DEPOT GRANT APPLICATION

To learn more about the grant application process and to access important forms, visit thd.co/teamdepot in the "Grant Application Process" section.

GIVING GUIDELINES

- When applying for a Team Depot Grant, use the giving guidelines below to increase your likelihood of receiving funding
- For example, a grant request for \$11,000 should have at least 35 volunteers involved from multiple stores within your district

Average Team Depot Project grant is \$9,000 and engages 30 associates

| Team Depot Veteran Focus Project Budget Guideline | | | | | |
|---|-------------------------------|----------------------------|----------------------------|----------|--|
| Grant Request | Frant Request \$3,000 \$7,500 | | \$10,500 | \$22,500 | |
| Store Engagement | Single Store | Multi-Store or District | Multi-Store or District | District | |
| # of Team Depot Volunteers | | 25 | 35 | 75 | |

Projects > \$20,000: Your Regional Captain buy-in

Funding for non-veteran projects is limited

TEAM DEPOT GRANT APPLICATION

To learn more about the grant application process and to access important forms, visit thd.co/teamdepot in the "Grant Application Process" section.

CAPTAIN'S RESPONSIBILITIES

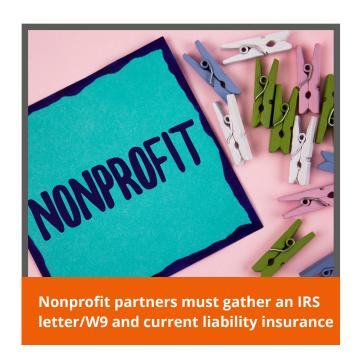
- Build Store Quote (you can account for online items or Tool rental fees using a generic clearance SKU)
- Complete the Project Funding Request Form on pages 14-17 completely
- Email the store quote and project funding request form to the nonprofit organization



Captains must complete a store quote and Project Funding Request Form

NONPROFIT RESPONSIBILITIES

- Review the Team Depot Project Funding Request Form and store quote
- Gather electronic versions of required documents listed on the request form (IRS letter or W9 + current liability insurance)
- Apply for a Team Depot grant at http://corporate.homedepot.com/tea m-depot-project-application





STORE AND NONPROFIT INSTRUCTIONS TO REQUEST A GRANT

FOR TEAM DEPOT CAPTAIN ONLY

- Conduct project site visit with your nonprofit partner.
- Complete this Team Depot Project Funding Request Form. To save and send this document, download first and then enter information.
- 3. Once the form is complete, email completed Team Depot Project Request and Store Quote to your nonprofit partner.

FOR NONPROFIT PARTNER ONLY

- 1. Ensure you have electronic versions of the following documents:
 - Team Depot Project Funding Request (Completed and provided by Team Depot Captain)
 - Store Quote (Provided by Team Depot Captain)
 - IRS Determination Letter, Federal 501(c), W9, or Form 990
 document must show 9-digit EIN Tax ID number for your specific organization (not a parent organization)
 - Proof of General Liability Insurance (Coverage of volunteer's safety on project site)
- 2. Using the Team Depot Project Funding Request and Store Quote, begin your application using the following link:

https://corporate.homedepot.com/team-depot-project-application

STORE INFORMATION

| Division: | Region: | District #: | Store #: | | |
|---|---------|------------------------------|-------------|--|--|
| Store/Facility Manager: | | District Manager: | | | |
| Team Depot Captain: | | Team Depot District Captain: | | | |
| Team Depot Captain Phone #: | | Team Depot District Capta | in Phone #: | | |
| Address: (mailing) | | City: | State: Zip: | | |
| | | | | | |
| Requestor's name & position: | | | | | |
| Phone #: | | | | | |
| Requestor's email address: | | | | | |
| Requested funding amount \$ (attach store g | uote) | | | | |



NONPROFIT PARTNER INFORMATION Organization name: ______ Phone #: ______ Primary nonprofit contact name: ______ Title: _____ Primary nonprofit email address: (required) **Website:** (if there is not an organizational website, state None) ______ City: ______ State: _____ Zip: _____ **Mailing address:** Street ___ (Physical address ONLY - PO Box will not be accepted) Nonprofit public relations contact: _______ Title: ______ _____ Email address: ___ Phone #: ___ PROJECT INFORMATION Project title: _____ Project site street address: _____ ______ Citv: ______ State: _____ Zin: _____ Metro area: ___ Expected date of project: (be mindful it takes 4-6 weeks to review a request) Project start time: _____ _____ Project end time: _____ Will a prep day be needed? Yes \(\subseteq \text{No} \subseteq \) If yes, when? Follow-up project date, if needed: _____ Will this be a multi-store project? Yes □ No □ List stores involved: _____ Will this project directly benefit veterans? Yes □ No □ If yes, how many? _____ Which of the following best describes your project site? (check all that apply) ☐ Individual home (single-family detached) ☐ Permanent housing facility ☐ Other, please specify: _____ ☐ Movable dwelling (mobile home, etc.) ☐ Semi-detached dwelling (multi-family, duplex, etc.) ☐ VA Hospital ☐ VFW/American Legion/DAV ☐ A Veterans Memorial □ Transitional housing facility Total number of Home Depot volunteers: ___ Total number community volunteers: ___



TEAM DEPOT GRANT: GIVING GUIDELINES

Average Team Depot Project is \$9,000 and engages 30 associates

| Team Depot Veteran Focus Project Budget Guideline | | | | | |
|---|--------------|-------------------------|-------------------------|----------|--|
| Grant Request | \$3,000 | \$7,500 | \$10,500 | \$22,500 | |
| Store Engagement | Single Store | Multi-Store or District | Multi-Store or District | District | |
| # of Team Depot Volunteers | 10 | 25 | 35 | 75 | |

[■] Projects > \$20,000: Your Regional Captain buy-in

NONPROFIT PARTNER INFORMATION

HOW? How did the store get involved in this project?

WHO? Please share some information about the recipient's background, and his/her story.

Please share some information about the veteran's military service.

Branch served: Conflicts served:

Years served: ______ Other information:

WHY? What is the most significant impact this project will have on the recipient and why?

[■] Funding for non-veteran projects is limited



PROJECT INFORMATION (ALL FIELDS REQUIRED)

Please detail the projects you are interested in Team Depot taking on in order of priority.

| TASK NAME | PROJECT DESCRIPTION | WHY IS THIS TASK A NEED? |
|-----------|---------------------|--------------------------|
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APPLICATION DELAYS & DECLINATIONS

It is important that Team Depot application submissions are completely filled out and contain all required documents. Any missing information or documents will cause delays or outright declinations.

DECLINATIONS

- Lack of lasting impact
- Product donation request
- Missing paperwork
 - Project Request Form
 - Store quote
 - Liability insurance
 - 501(c) letter or W9
- Lack of detail on why project is important
- Lack of info on grant recipient/veteran

Application Best Practices

- Avoid delays and declinations by reviewing paperwork before submitting
- Be specific on the Project Request Form especially in the project description
- Being specific helps the SSC Foundation
 Field Team make decisions more quickly
 and cuts down on back and forth
 questioning

Review paperwork before submitting to avoid delays.

DELAYS

- Missing info on paperwork
- Expired liability insurance
- Project doesn't align with giving guidelines on page 12
- Typical delay time = 5-7 business days

Team Depot applications typically take 4-6 weeks to review.

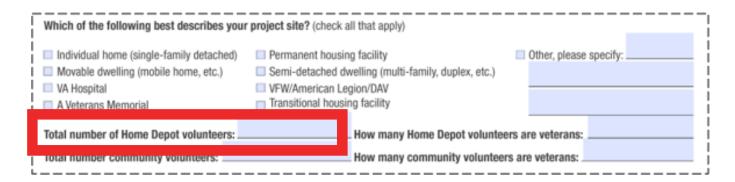


RECORDING VOLUNTEER ACTIVITY

To receive credit for completed volunteer projects, see info below.

Foundation-Funded Projects

- Foundation-Funded projects are completed with Team Depot grant funding
- Credit for the volunteer project is awarded as soon as the grant is approved
- Volunteer count based on estimate from application (see below screenshot)
- No further action is required by Captain to receive credit
- Email Field Manager for changes to Foundation-funded volunteer count
- Only the lead store will receive credit on reporting



Store-Sponsored Projects

- Projects completed without a Foundation grant
- Captures store activity outside of Foundation-funded projects
- Examples: volunteering at a Food Bank, a charity walk or an off-site Kids Workshop
- Counts towards region's volunteer goals
- Submit at thd.co/TeamDepot
- Criteria:
 - Not funded by Team Depot or Foundation
 - Minimum of 5 associates
- Does not include:
 - On-site Kids/DIY Workshops
 - Outright product donations



Submit all store-sponsored projects at thd.co/teamdepot.com.

VOLUNTEERING IN DISASTERS

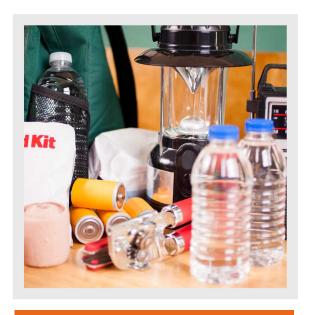
As a Captain, it is your responsibility to contact your SSC Field Manager to request funding for organizations that need materials after disaster strikes.

DISASTER DONATIONS

- WHEN: Immediately after disaster hits
- WHAT: Tarps, gloves, water, trash bags and other disaster supplies
- WHO: Nonprofits and government agencies who are responding to disasters
- WHY: Allows for prompt disaster response during tornado, flooding, winter storm, extreme heat and wild fire disasters

DONATION FUNDS

- Contact SSC Field Manager ASAP for approval
- SSC Field Manager can activate on average \$1,000 for product donation (to nonprofits and government agencies) per district per disaster
- Documents needed for reimbursement:
 - Store quote
 - 501(c) or W-9 letter
 - Donation Form (pg. 22)
- Home Depot gift cards emailed to Store
 Manager to pay quote
- American Red Cross already has disaster donation funding



Funding for tarps, gloves, trashbags, etc. can be given to nonprofit organizations.



Captains should contact their SSC Field Manager to start donation process.



EMERGENCY DISASTER RELIEF DONATION FORM

| Disaster Type: | Date: | |
|--------------------|-----------|--|
| Disaster Location: | District: | |

This emergency donation fund has been setup to address immediate disaster relief only. Donations are to be made to established nonprofit organizations (e.g. **Salvation Army**) or the local **Fire Dept, Police Dept, City, County or State Emergency Management Agency.**

How to Process This Request:

Stores must submit the following to their Foundation Field Manager to cover donations released to nonprofits or government agencies for immediate disaster relief. A gift card will be mailed directly to the Store Manager.

Completed <u>Emergency Disaster Relief Donation form</u> with a <u>copy of the quote</u> and the organizations'
 501c letter, 9 Digit Federal EIN Number, or W9 form if working with municipal organization.

Note: This is the only time The Home Depot Foundation will release funds directly to the store on behalf of a nonprofit.

Guidelines

- Immediate disaster relief supplies consist of tarps, trash bags, gloves, water, etc. No heavy equipment unless pre-approved by your Foundation Field Manager.
- Associates impacted by the disaster should be directed to the Homer Fund.
- Individuals requesting donations should be directed to American Red Cross, Salvation Army, or FEMA.
- This donation request form is not valid once the disaster has been declared over.

STORE INFORMATION: MUST BE COMPLETED IN FULL

| <u> </u> | |
|---------------|-------------------|
| Request Date: | Donation Amount: |
| | |
| Store #: | Store Manager: |
| | |
| Region: | District Manager: |
| | |
| Requested By: | |
| | |

NONPROFIT ORGANIZATION INFORMATION: MUST BE COMPLETED IN FULL

| Organization Name: | Contact Name: |
|--|------------------------------|
| | |
| Contact Email Address: | 501(c)(3) Tax-exempt Number: |
| | |
| Mailing Address (no P.O. Box): | City/State/Zip: |
| | |
| Contact Phone # (state if office or cell #): | |
| | |

FOUNDATION FIELD STAFF

| Northern Division | Western Division | Southern Division |
|----------------------------------|---------------------------|----------------------------------|
| Courtney Smith | Ryan Braddy | Sean Vissar |
| Courtney_Smith@homedepot.com | Ryan_Braddy@homedepot.com | Sean_Vissar@homedepot.com |
| 770-433-8321 (Office) Ext. 83409 | 770-384-3833 (Office) | 770-384-4180 (Office) Ext. 14180 |
| 877-981-2554 (Fax) | 877-981-2551 (Fax) | 877-959-1036 (Fax) |

RESPONDING TO DISASTERS

Team Depot projects should not include first responder activities such as water rescue. Associate projects should only occur once areas are deemed safe. Learn more at thd.co/teamdepot in "Disaster" section.

DISASTER PROJECTS

- Notify Field Manager of interest or intent to volunteer
- THDF partners help mobilize volunteers in times of disaster
- · Safety is critical
- Know disaster zones, prevent unsafe environments and help with logistics (food, water, bathrooms, etc.)
- Share your story



SAFETY REMINDERS

- Safe projects include debris removal and relief aid distribution
- Rely on nonprofit organizations for immediate relief like water rescues and damage assessments
- Fires present minimal volunteer opportunities
 - Consider volunteering at local shelters
 - Construct sifter (attach sifter warning located on Team Depot Toolbox)
 - Associates cannot sift through ash



FOUNDATION PROGRAMS

\$50 coupons and/or community impact grants are great ways to support organizations or causes when Team Depot projects are not plausible.

COMMUNITY IMPACT GRANTS

- Grants awarded to 501(c) nonprofits or tax exempt government agencies
- Funding for community-based projects
- Community volunteers only, no HD associate involvement
- Grants range from \$800 \$5K
- Veteran and community focused; nonprofit must be in existence for one year
- Resource for non-Team Depot projects
- Application is open to the public through Built from Scratch website

\$50 COUPONS

- Use coupons to easily support organizations in your community
- Coupons are sent via email to the Store Manager and ASDS
- Can be a given to 501(c) nonprofits and tax-exempt government agencies
- Coupons can only be printed once
- Emailed from: thd store communication kit@hwprinting.com
- Contact Darlene Pinkston@homedepot.com with questions



You are doing invaluable work in our community and we are pleased to be able to support your efforts. Use this \$50 coupon at any U.S. Home Depot retail store when purchasing supplies for your nonprofit organization or tools for your next volunteer project. Ask your store's Team Depot Community Captain for more information on how to invite our associates to help with your project.

OFFER VALID MARCH 1, 2019 THROUGH JUNE 30, 2019



HOMER FUND OVERVIEW

The Homer Fund's mission is to provide assistance to associates of The Home Depot with compassion, consistency and professionalism and to support the generosity of associates to one another.

- The Homer Fund is a 501(c)3 non-profit charity which began in 1999 when The Home Depot founders, Ken Langone, Arthur Blank and Bernie Marcus, donated \$5 million each
- Since 1999, the Fund has provided more than \$190 million to more than 146,000 associates in need of shelter, food, clothing and funeral expenses
- The Homer Fund team receives more than 1,000 requests each month from associates in need and more than \$1 million dollars is awarded to associates on monthly basis

ROLE & RESPONSIBILITIES

As a Community Captain, you will be responsible for driving awareness about The Homer Fund's campaign and making sure that associates are knowledgeable about the help the Fund can provide.

Drive Homer Fund participation for your location by:

- Promoting the annual fundraising campaign February 15 April 15
- Educating associates on The Homer Fund's grant programs
- Assisting associates in need with the grant application process

ORANGE SCHOLARS

The Orange Scholars program has awarded \$30 million to 13,000 students since 2006. The program is offered to hourly associates who have dependent children who are looking to go to college.



- The Homer Fund awards 1,000 scholarships annually to dependents of hourly associates
- The application period is November 1 through January 21
- Scholarships range in amount from \$1,000 in Mexico to \$2,500 in USA and Canada

Qualifications for scholarship includes: 50% financial need, 25% academics and 25% community service

DIRECT GRANTS

The Direct Grant is The Homer Fund's principal grant. It focuses primarily on unforeseen catastrophic events that have led to an associates inability to pay basic living expenses. To qualify, associates must be experiencing a qualifying/triggering event AND must demonstrate a financial need.

Qualifying / Triggering Event

- Illness or injury
- Death
- Natural Disaster or Fire
- Unemployment
- Unforeseen Sale/Foreclosure
- Note: Foreclosure of a property for which the associate is the owner must fall under one of the other events listed.
- Note: Qualifying events MUST occur within the past 9 months AND during employment with The Home Depot

Qualifying / Consequential Expense

- Past Due Rent/Mortgage
- Past Due Electricity, Water, Gas
- Past Due Property Taxes or HOA Fees
- Security or Utility Deposits
- Homeowners Insurance Deductibles or Home Repair/Modification
- Medical Insurance Premiums
- Funeral Expenses Necessary for Burial
- Emergency Travel to Funeral of Parent, Sibling, or Child





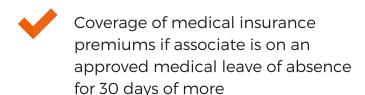
DIRECT GRANT ENHANCEMENTS

Due to the continued generosity of Home Depot associates, The Homer Fund has expanded qualifying circumstances to include:





- Expanded coverage for loss of housheold income (i.e. loss of courtordered child support or loss of government subsidy)
- Coverage of major car repairs (i.e. transmission or engine repair/replacement
- For additional details, visit thdhomerfund.org



- Coverage of necessities due to unforseen increase in family size (i.e. unforseen guardianship of grandchildren)
- Coverage of funeral expenses related to the death of parent or young adult child 26 years or younger
- Emergency travel expenses (i.e. attend funeral of parent, sibling, or child
- Coverage for victims of specific types of crime (i.e. robbery, burglary or identity theft)
- Coverage of major home repairs for unsafe conditions in owned housing (i.e. damaged roof or broken pipes)
- Coverage for loss of household income (i.e. loss of court-ordered child support or loss of government subsidy)

LARGE SCALE EMERGENCY GRANTS

Large Scale Emergency grants are different from direct grants. These grants are for disaster-related "short term" emergency assistance - immediate family members only.

1. Short-Term Assistance

- Prior to a known natural disaster and in the immediate aftermath of a natural disaster
- Regional leadership is notified via email

3. Are Designed to:

- Provide emergency assistance only (food, clothing, shelter)
- Provide assistance for associate, spouse, children and other immediate family members that live with the associate

2. Emergency Evacuation

- Temporary shelter
- Food and clothing while displaced
- Smaller amounts based on family size
- Response within hours
- Not income replacement

4. Important Reminders

- Cannot provide assistance for extended family members who do not live with the associate
- Every associate in the impacted area does not qualify for this grant

Once the Application is Submitted

- 1. Homer Fund team receives/reviews applications and provides stipends based on family size and family needs (i.e. clothing, food, and/or shelter). The emergency grant is processed within a **four-hour period**. In time of large disasters/increased volume processing may take up to 24 hours.
- 2.Once the grant is processed, the associate and manager (DHRM, SM, or ASDS) will receive email communication with the Western Union confirmation number to retrieve the emergency funds. The associate must have a valid state-issued picture ID to retrieve the funds (expired ID's not acceptable).

MATCHING GRANTS

The Matching Grant is The Homer Fund's secondary or complementary grant. It can cover expenses not addressed by a direct grant. Learn more at thdhomerfund.org.

- Unique way The Homer Fund recognizes the generosity of associates toward one another
- Pre-approval from The Homer Fund is required PRIOR to taking up a collection for an associate
- Flexible criteria
- Expanded list of "everyday" events causing hardship
- May cover expenses not addressed by a Direct Grant, such as:
- Security deposit for new housing due to a divorce
- Rent after fiance lost job
- Travel to funeral of extended family
- Medical bills and necessary equipment (wheelchair and hearing aids)
- May act as an add on to a Direct Grant in select situations
- When associates "pass the hat" to collect money to help another associate in need, the Fund will match their collection \$2 for \$1, up to \$5,000, or the amount needed

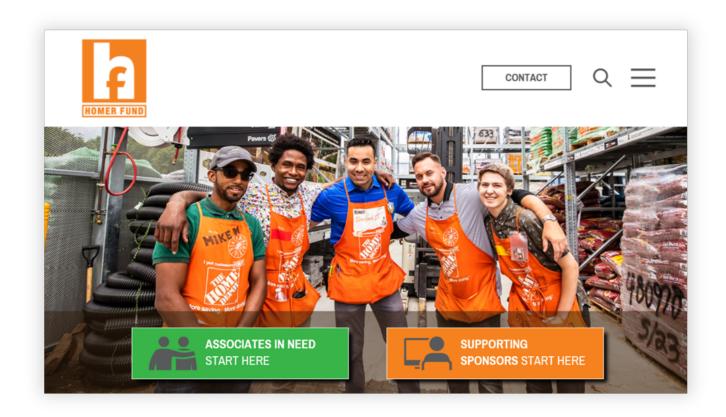




The Homer Fund will match the collection up to \$5,000.

ASSOCIATES VS SPONSORS

The Homer Fund website has been updated for an easier more intuitive navigation for associates and sponsors. The website is purposely designed to cater to each specific audience (associate and sponsor).



Visit the new and improved THDHOMERFUND.ORG!

HOW TO APPLY

- All applications live on the authorized sponsors' web page
- Associates CANNOT apply for assistance without partnering with a manager or ASDS
- The application link is for authorized sponsors ONLY
- Do NOT provide the link to the associate in need
- Each application has two parts
 - Associate completes the paper form
 - Manager completes the electronic form
- Receipt of one part WITHOUT the other results in <u>immediate declination</u> of the grant request

Application Reminders:

- Missing proper documentation is the top reason that grants are declined
- To prevent grants from being declined or delayed, make sure you ask the right questions to determine the cause for the hardship
- Make sure the associates' documents are legible

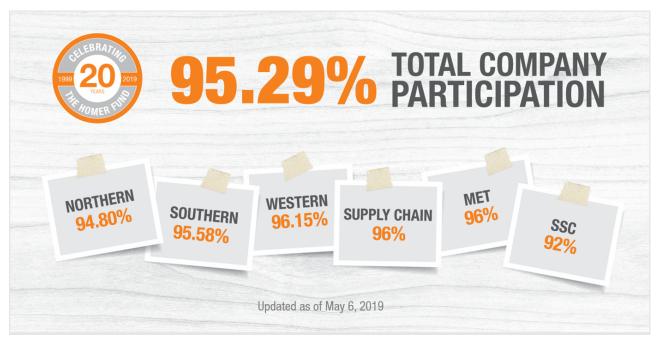


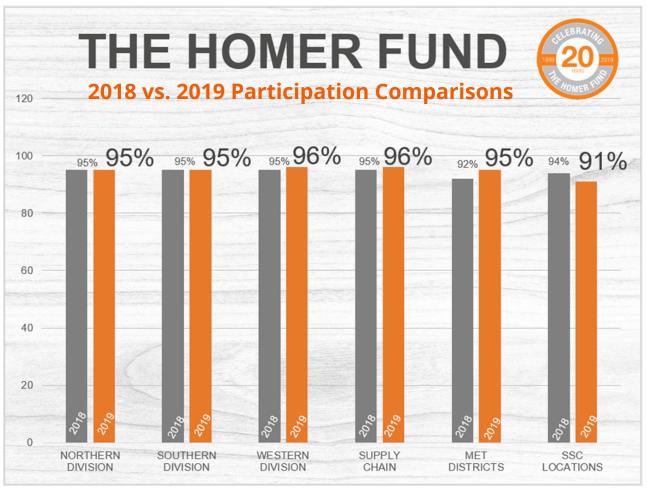




2019 FUNDRAISING CAMPAIGN REVIEW

We had another record-breaking year in 2019 with more than 95% company-wide participation. Every division ended with 90% participation or higher.





2020 CAMPAIGN DATES

The 2020 Homer Fund Campaign dates are February 15 - April 15.



- The theme of the campaign is "We're all Orange at Heart"
- The poster shows a thumbprint of a heart-and signifies that no matter our differences, we all can make a big difference by supporting The Homer Fund and our fellow associates
- As a community captain, it is your job to promote the campaign, to educate associates on the Homer Fund program and to encourage associates to donate

FUNDRAISING

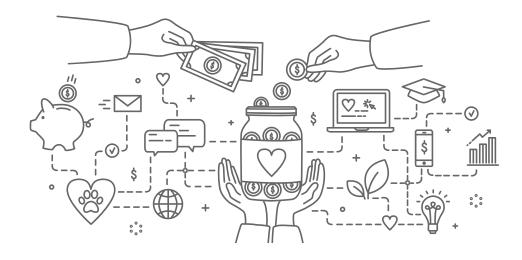
- Donations to The Homer Fund are voluntary
- Should be informal and engaging
- Captains/associates are encouraged to attend all associate events, but won't be required to participate
- All captains will be encouraged to share their events on **Twitter** and **Warehouse** by tagging @HomerFund and #OrangeAtheart



How to Drive Your Campaign

- Create realistic, but optimistic goals
- Generate excitement
- Make The Homer Fund relatable
- Use campaign materials (in February SCK)
- Highlight personal stories from local
 Homer Fund participants
- Show associate spotlight videos (can be found on THDHomerFund.org)
- Be Creative





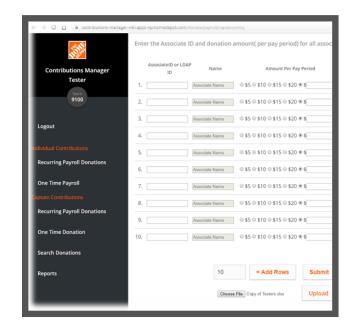
DONATION FORM & CONTRIBUTIONS MANAGER

- The new "Be Orange at Heart" donation form has a carbon copy for you to give to the associate once the associate has agreed to donate
- This is also a perfect time to give the associate an "Orange at Heart" apron pin. The lapel pin is in addition to the standard Homer Fund pin and only limited quantities are available.

| orange at he | art . |
|--|---------------------------------------|
| HOMER FUND DONATIONS | 3 |
| All donations to The Homer Fund will directly help associates in nee and The Home Depot Foundation will match gifts between \$25 and | |
| To donate, please complete the form and return it to your captain for keep the top copy and return the bottom copy to the associate, if you | |
| | |
| yourself, visit thd.co/HFDonation. Capitain cannot enroil an associa ASSOCIATE NAME | |
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| yourself, visit thd.coAHPDonation. Captain cannot enroll an associal ASSOCIATE NAME ASSOCIATE ID# or LDAP STORE OR LOCATION # | te without the associate's signature. |
| yourself, visit thd.coAHPDonation. Captain cannot enroll an associal ASSOCIATE NAME ASSOCIATE ID# or LDAP STORE OR LOCATION # ASSOCIATE SIGNATURE | te without the associate's signature. |

Contributions Manager:

- Contributions Manager will continue to be made available to captains to offer more control over the entry of donations
- One-time donations (with the exception of one-time payroll donations) are updated in real time and will show on reporting the next morning
- Please make sure when entering donations, you select the correct button --one time vs. payroll donation and do not enter zeroes to alleviate problems for the associates



MY Apron > My Workbench > Applications > Contribution Manager

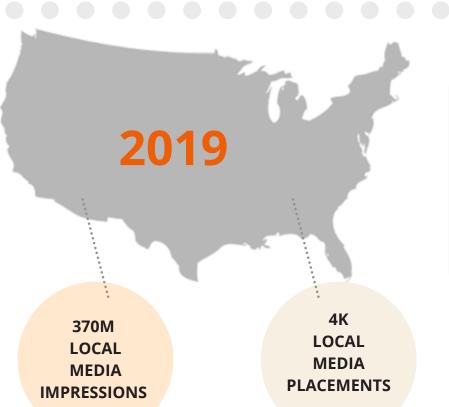
THE HOME DEPOT FOUNDATION COMMUNICATIONS

Sharing the Foundation's story through public relations helps us connect with customers and gives them a reason to shop with us.



Why Sharing Our Story Matters

- 71% of millennials want companies to take the lead on social issues Source: Cone Communications CSR Study
- 40% of consumers seek purposeful brands Source: Globe Scan + BBMG
- **56**% of consumers said they are more likely to buy from a brand known for its social value *Source: Nielsen*
- 53% identify a brand's community involvement as a leading purchase driver Source: Nielsen





Each viewera potentialcustomer

TELLING A GOOD STORY

Sharing the Foundation's story through public relations helps us connect with customers and gives them a reason to shop with us. Follow these good storytelling tips when being interviewed by local media.

Before Interview

- Review the talking points
- Memorize key points you want to make
- Be prepared to answer general questions- "What's today's project about?'

During Interview

- Be natural and conversational
- Repeat the question in your response for a complete statement
- Keep answer concise

After Interview

- Introduce media to other interviewees
- Show media around the project site
- Ask reporter when the story will air and share with THDF PR team





If you have any questions about media interview preparation, let's chat! TeamDepotPR@homedepot.com

SOCIAL MEDIA CHANNELS

Engage with @HomeDepotFoundation on Instagram + Facebook and @HomeDepotFound on Twitter, and the @HomerFund on Twitter.



Hashtag: #TeamDepot



Hashtag: #HomerFund+ #OrangeAtHeart



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Meet the Team

FOUNDATION

